

## ICEP 産油ガス国招聘国際ビジネスセミナー —ブラジル連邦共和国— 開催案内

近年、脱炭素運動の加速化、再生エネルギーの急増などが見られる中、エネルギー供給の太宗は、まだまだ石油・天然ガスであり、今後の社会経済活動を維持、発展させていくためにはエネルギー資源の安定供給確保が不可欠であり、そのためには、様々なビジネスリスクを勘案したうえで、大きな埋蔵量が期待できる国、地域での権益獲得が重要と考えられます。

弊財団では、世界各地の国際入札動向及び探鉱開発状況を俯瞰しつつ、本邦石油開発企業等に対し、関心国、地域等をヒアリングし、毎年1から2か国を招聘対象国として選定し、関係政府、国営石油ガス会社及びエネルギー関係機関の専門家を日本に招聘し、当該国のエネルギー政策、資源開発動向、国際入札動向、国際入札システムの詳細、技術的ポテンシャル等を紹介するとともに、必要に応じ、講演者とわが国の関係機関、企業等との個別面談等を設定することで、本邦石油開発企業等による当該国での上流事業への新規参入に資することとしており、1997年からこれまで延べ31回にわたって国際セミナーを開催してきました。

かかる活動の一環として、弊財団では、一昨年より在日ブラジル連邦共和国大使館等と連携し、南米ブラジル連邦共和国からの招聘セミナーの実現可能性を追求してきました。

南米ブラジル連邦共和国は、一昨年の大統領選挙により、政治経済的には大きな変革を迎え、また、近年進められてきた海洋鉱区入札による探鉱成果が明らかとなりつつあることから、今後、再開される国際入札、特に **Pre-salt** を対象とした国際入札に世界の関心が集まっています。また、その巨大な埋蔵量ポテンシャルから、本邦石油開発企業及び関連産業等においても関心が高まっており、今後の国際入札への参加可能性を検討していくうえで、良いタイミングと考え、ブラジル連邦共和国の専門家を招聘し、同国の新たなエネルギー政策、国際入札の実施状況、参加条件（特に条件見直し）、探鉱開発活動の実施状況、既往の探鉱開発活動から得られた技術的、プロジェクトマネージメント的な面からの **Lesson & learn** 等を直接関係者からヒアリングする機会を設けることとしました。

セミナー詳細につきましては、下記のとおりご案内申し上げますので、業務ご多忙とは思いますが、是非ご参加くださいますようよろしくお願いいたします。

## 記

1. 主催他：
  - ・ 主催：一般財団法人石油開発情報センター（ICEP）
  - ・ 後援：独立行政法人石油天然ガス・金属鉱物資源機構（JOGMEC）
  - ・ 協賛：一般財団法人エンジニアリング協会（ENAA）  
一般財団法人石油エネルギー技術センター（JPEC）
  - ・ 協力：在日ブラジル連邦共和国大使館
  
2. 開催日程： 2020年03月03日（火）
  - ・ セミナー： 14:00~18:00（13:00 受付開始）  
英日同時通訳、葡日逐語通訳（予定）
  - ・ レセプション： 18:10~20:00
  
3. 開催場所：
  - ・ 帝国ホテル：<https://www.imperialhotel.co.jp/j/tokyo/index.html>
    - ✓ セミナー： 蘭の間
    - ✓ レセプション： 牡丹の間
  - ・ 住所： 〒100-8558 東京都千代田区内幸町 1-1-1
  - ・ 電話： TEL: 03-3504-1111、FAX: 03-3581-9146
  - ・ アクセス：[https://www.imperialhotel.co.jp/j/tokyo/access\\_map/direction.html](https://www.imperialhotel.co.jp/j/tokyo/access_map/direction.html)
  
4. 参加費： 無料
  
5. 参加申し込み： 別添の参加申込書（Word版）に必要事項をご記入の上、メールでお申し込み願います。
  
6. 申し込み締め切り：2020年2月21日（金）

## 7. セミナープログラム

第1部 (14:00-15:00)
<ol style="list-style-type: none"> <li>1. 相岡 雅俊 (ICEP 会長) : Opening remarks</li> <li>2. Mr. Eduardo Paes Saboia (在日ブラジル連邦共和国大使館大使) : Keynote speech</li> <li>3. Session1           <ol style="list-style-type: none"> <li>3.1 Mr. João José de Nora Souto (Deputy Secretary for Oil, Gas and Biofuels of the Ministry of Mines and Energy)               <ul style="list-style-type: none"> <li>* New Energy policy after the presidential election</li> <li>* Near future Auction Rounds plans</li> </ul> </li> <li>3.2 Mr. Décio Oddone (Director General of Agencia Nacional do Petroleo (ANP))               <ul style="list-style-type: none"> <li>* Result of recent Auction Rounds. (Difference from previous auction round)</li> <li>* Auction Round Participation Procedure (Key points changed after the 15th round).</li> <li>* Details of contract condition (Concession, Production Sharing Contract)</li> </ul> </li> </ol> </li> </ol>
Coffee break (15:00-15:20)
第2部 (15:20-18:00)
<ol style="list-style-type: none"> <li>4. Session2           <ol style="list-style-type: none"> <li>4.1 Mr. Roberto Furian Ardenghy (Chief Institutional Relations Executive Officer of Petrobras)               <ul style="list-style-type: none"> <li>* Lesson and learn through recent pre-salt exploration and development</li> <li>* Possibility of future collaboration between Petrobras and Japanese companies –Petrobras’s updated business strategy -</li> </ul> </li> <li>4.2 Mrs. Regina Freitas Fernandes (Technical Consultant, Division of Oil of Gas &amp; Biofuel Studies, Energy Research Office of Empresa de Pesquisa Energetica (EPE))               <ul style="list-style-type: none"> <li>* Geological potential of the target area for future auction rounds.</li> <li>* Technical key issues and features related to pre-salt exploration</li> <li>* Infrastructure development status and prospects for future offshore oil and gas field development</li> </ul> </li> </ol> </li> </ol>

5. 鈴木 孔 (ICEP 理事長) : Closing remarks

第3部 ネットワーキングレセプション (18:10-20:00)

セミナーにご参加いただいた皆様と、ブラジル連邦共和国関係者他による情報交換、講演内容に関する追加コンサルテーション等を目的としたネットワーキングレセプションを開催します。

日頃、なかなか直接コンタクトする機会の少ない方々とのチャンネル構築、また、業界関係者間の交流の場として、是非、短時間でもご参加ください。

注：各講演内容については、セミナー当日までに変更される可能性がありますので、ご了承ください。

(参考)

講演者略歴

**1. Mr. EDUARDO SABOIA**

Ambassador of Brazil to Japan



March 7, 2019	Ambassador of Brazil to Japan
2017-2018	Chief of Staff of the Minister of Foreign Affairs of Brazil
2015-2017	Diplomatic Advisor, Senate Committee on Foreign Relations and National Defense
2013-2014	Advisor at the Department of Financial Affairs and Services, Ministry of Foreign Affairs of Brazil
2011-2013	Deputy Chief of Mission, Brazilian Embassy in La Paz, Bolivia
2007-2011	Held advisor and senior advisor positions to the Executive Directors of Brazil to the World Bank and the International Monetary Fund
2003-2007	Advisor to the Minister of Foreign Affairs of Brazil
2001-2002	Deputy chief, Division of Mercosul, Ministry of Foreign Affairs of Brazil
1997-2001	Brazilian Mission to the Latin American Integration Association and Mercosul in Montevideo, Uruguay
1994-1997	Permanent Mission of Brazil to the United Nations in New York
1991-1994	Held positions in the Mercosur and economic integration area, Ministry of Foreign Affairs of Brazil
Dec. 1990	Entered the Brazilian Foreign Service.

**【Personal data and academic background】**

Born in Rio de Janeiro, 3 September 1967

Married, three children and one grandson.

Holds a Law degree from the University of Brasilia (1989)

Fluent in Portuguese, English, Spanish and French.

## 2. Mr. João José de Nora Souto

Deputy Secretary for Oil, Gas and Biofuels of the Ministry of Mines and Energy



Mr. João José de Nora Souto is the Deputy Secretary for Oil, Gas and Biofuels at the Ministry of Mines and Energy of Brazil. Graduated in Geology at the Federal University of Bahia (UFBA), Mr. Souto also has a Master's Degree in Geophysics and is an expert in oil exploitation techniques. He has worked at Petrobras S.A. as a geophysics expert from 1987 to 1995 and has occupied several positions in the Ministry of Mines and Energy since 1996, including as advisor to the Vice-Minister and Director of the Oil and Gas Exploitation Policy Department.

### 3. Mr. Décio Oddone

Director General of Agencia Nacional do Petroleo (ANP)



Décio Fabricio Oddone da Costa has graduated in Electrical Engineering from the Federal University of Rio Grande do Sul and has studied Petroleum Engineering at Petrobras. He has attended the Advanced Management Program at the Harvard Business School and the Advanced Management Programme at the Insead. He was awarded an honorary PhD in Education from Universidad de Aquino, in Bolivia. He has worked at Petrobras and subsidiaries in Brazil, Angola, Libya, Bolivia (of which he was the CEO) and Argentina (of which he was CEO and Chairman of the Board of Directors). Indicated by Petrobras, he was the Vice-President of Braskem. He was also Chairman of the Board of Directors at Innova S.A. and Braskem-Idesa S.A.P.I, and Director of Oil and Gas Projects at Prumo Logística S.A. He was the President of the Bolivian-Brazilian Chamber of Commerce and the Argentine Chamber of the Oil Industry. Since 2016, he has been the Director-General of the ANP.

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#### **ANP – Brazilian Agency for Petroleum, Natural Gas and Biofuels**

The Brazilian Agency for Petroleum, Natural Gas and Biofuels is the regulation authority for the activities within the oil, natural gas and biofuels industry in Brazil. The federal agency, which reports to the Ministry of Mines and Energy, runs the national policy for the sector, focusing on the assurance of fuel supply and the



interests of consumers.

From well to wheel: the Agency regulates more than 130 thousand companies, from oil and gas exploration and production in the Brazilian sedimentary basins to the procedures to guarantee the quality of fuels distributed to the final consumer. The ANP's objectives include: to establish the regulations for the operation of oil, gas and biofuels companies, to promote bidding rounds for exploration and production of oil and natural gas and to inspect the activities performed by regulated industries in Brazil.

#### 4. Mr. Roberto Furian Ardenghy

Chief Institutional Relations Executive Officer of Petrobras



Roberto Ardenghy holds a B.A. in Law from the Federal University of Santa Maria and a master degree in International Relations and Diplomacy, from the Diplomatic Academy of Rio Branco Institute. He also did post-graduation studies in Economics of Oil and Gas at COPPE Federal University of Rio de Janeiro.

Along his professional diplomatic career, he held a number of senior positions in the Brazilian Government at the Presidency of the Republic, the Ministries of Foreign Affairs, Justice, Development, Industry and Trade, the Federal Administration Secretariat and the Brazilian Embassies in Washington and Buenos Aires.

From 2002 to 2007 he worked as Chief of Staff, President of the Ethics Committee and Head of Downstream at the National Petroleum Agency – ANP and from 2007 to 2011, he served as Corporate Relations Manager at BG E&P Brasil, a British based oil & gas operator. During this period, he was a member of the Upstream Committee of the Brazilian Petroleum Institute (IBP) and Director of the American Chamber of Commerce of Rio de Janeiro - AmCham Rio.

Roberto Ardenghy taught International Law at the Candido Mendes Law School in Rio de Janeiro and oil & gas regulation at the Brazilian Petroleum Institute and COPPE-Federal University of Rio de Janeiro.

He rejoined the Federal Government in 2012 and was transferred to Houston as Deputy Consul General and Head of the Department of Trade and Investments Promotion. He was also Honorary President of the Brazil-Texas Chamber of Commerce (BRATECC) and Deputy Consul General at the Brazilian Consulate General in New York from May 2017 to December 2018.

On January 2019 he was appointed Chief of Staff of the CEO Office at Petrobras and in May 2019 he became Institutional Relations executive board member at Petrobras with responsibilities to oversee Communication, Social Responsibility and Government Affairs

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## 5. Mrs. Regina Freitas Fernandes

Technical Consultant, Division of Oil of Gas & Biofuel Studies, Energy  
Research Office of Empresa de Pesquisa Energetica (EPE)



Bachelor of Science in Geology by University of São Paulo/USP in 2002  
and Master of Science in Petroleum Systems by Federal University of  
Rio de Janeiro/COPPE/UFRJ in 2011.

At Energy Research Office (EPE/MME), has been working since 2007  
with resources exploration in sedimentary basins and oil and natural gas  
production forecasting to the national energy planning. Currently holds  
the post of Technical Consultant in the Exploration & Production  
specialists group at Oil, Natural Gas and Biofuels Department from EPE.

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